



National
COMMUNITY
PHARMACISTS
Association

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Entrepreneurial Track Interview Questions

NAME OF SCHOOL AND PROFESSOR

CREATING A PROGRAM

1. NCPA applauds the creation of your entrepreneurial curriculum. Please describe your program and let us know how long it has been in existence. Is the coursework a requirement or an elective?
2. What has driven this process of creating this curriculum? For example, did the dean, professors, students, or alumni lobby for it? Who needed to be convinced of the value of offering this material to make it happen? What was the opposition to it?
3. How is your program funded? Is corporate sponsorship a consideration?
4. What do you think prevents more schools from offering entrepreneurial training? For example, is there a perception among academic decision-makers that working in the retail setting should be discouraged? Are professors reluctant to teach this material? Are professors who are willing and well qualified difficult to find?

STUDENT ATTITUDES

1. Are salaries now so high for new practitioners that they actually discourage students from considering ownership?
2. Is the quality of life aspect of independent pharmacy known, considered, and promoted to the students?