

Retail vs. Mail Order Pricing

Lipitor 20mg #30

◆ At Retail

Pharmacy Paid

AWP-15% + \$2.00

AWP* = \$4.58/tablet

30 x \$4.58 = \$137.40

\$137.40 - \$20.61 = \$116.79

◆ At Mail Order

Pharmacy Paid

AWP-22% + \$0.00

AWP* = \$7.08/tablet

30 x \$7.08 = \$ 212.40

\$212.40 - \$46.73 = \$165.67

\$48.88 more at Mail Order vs. Retail

Exhibit 2

Example Claims from Arkansas Employer

Drug	Pharmacy Paid	Employer Charged	Hidden PBM Spread
Meloxicam Tab 15mg #28	\$10.00	\$117.25	\$107.25
Gemfibrozil 600mg #31	\$15.28	\$35.50	\$20.22
Timolol Gel Solution 0.5%	\$22.93	\$29.32	\$6.39
AVERAGE CLAIM DATA	\$22.95	\$45.50	\$22.55